

Date: November 02, 2021

To,

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street Mumbai - 400001, India

To,

National Stock Exchange of India Limited
Exchange Plaza, C-1 Block G Sandra Kurla Complex,
Bandra (E) Mumbai - 400051, India

Sub: Press Release

In terms of regulation 30 of the SEBI (LODR) Regulations, 2015, we are enclosing herewith a copy of the media release titled “**EaseMyTrip announces exceptional Q2 results; more than 330% jump in profits and 291% jump in adjusted revenues**” being issued to the media.

The aforesaid information will also be hosted on the website of the Company at www.easemytrip.com

You are requested to take the aforesaid on record

Thanking you

Yours faithfully,
For EASY TRIP PLANNERS LIMITED



Priyanka Tiwari
Company Secretary and Compliance Officer
Membership No: A50412

Easy Trip Planners Limited

Registered Office :Building No 223, Patparganj Industrial Area, Patparganj, New Delhi, Delhi 110092

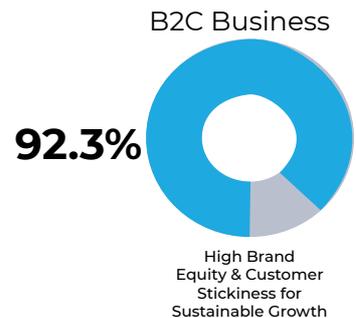
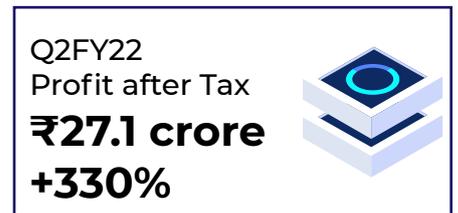
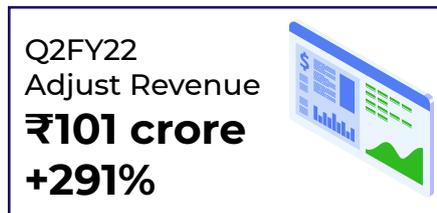
Phone : +91 - 11 - 43030303, 43131313 E-mail : support@easemytrip.com Web : www.EaseMyTrip.com | CIN No. L63090DL2008PLC17904





EaseMyTrip announces exceptional Q2 results; more than 330% jump in profits and 291% jump in adjusted revenues

New Delhi, 2nd November 2021 – EaseMyTrip, India's second-largest online travel platform, has announced remarkable Q2 results with a profit jump of more than four-fold to Rs. 27.1 crores as against a net profit of Rs. 6.3 crores in the corresponding quarter of the previous fiscal. Further, the Q2FY22 Gross Booking Revenue (GBR) stood at Rs. 895.1 crore generating strong and sustainable growth for its shareholders, investors and customers.



Q2FY22 Financial Highlights

1. Air segment booking grew 2.5 times and hotel nights booking grew by 11 times for Q2FY22
2. Consistent performance across businesses; Continues to gain market share basis increased margins and commissions, and enhanced operational efficiency.
3. Gross Bookings Revenue (GBR) for Q2FY22 stood at Rs. 895 crore as compared to Rs. 339 crore in Q2FY21 up by 164% YoY and Rs. 357 crore in Q1FY22 up by 151% QoQ.
4. Adjusted revenue for Q2FY22 crossed Rs. 100 crore mark per quarter and was up by 291% YoY and 106% QoQ.
5. Profit after Tax for Q2FY22 stood at Rs. 27.1 crore as compared to Rs. 6.3 crore in Q2FY21, up by almost 4.3 times.

H1FY22 Financial Highlights

1. Gross Bookings Revenue (GBR) for H1FY22 stood at Rs. 1,252 crore as compared to Rs. 438 crore in H1FY21 up by 186% YoY.
2. Adjusted revenue for H1FY22 was Rs. 150 crore up by 312% YoY.
3. Air segment booking was up by 3 times, and hotel nights booking grew by 13 times for H1FY22.
4. Profit after Tax for H1FY22 stood at Rs. 42.1 crore as compared to Rs. 8.5 crore in H1FY21, up by almost 5 times.

*Air segments net of cancellations



Key Consolidated Financial Highlights

Particulars (Rs. in Mn)	Q2 FY22	Q2 FY21	Y-o-Y	H1FY22	H1FY21	Y-o-Y
Gross Booking Revenue (GBR)	8,950.9	3,392.9	164%	12,518.1	4,380.3	186%
Adjusted Revenue	1,008.8	258.2	291%	1,498.5	363.9	312%
Adjusted Revenue (% of GBR)	11.3%	7.6%	370 bps	12.0%	8.3%	370 bps
Profit After Tax (PAT)	271.4	63.1	330%	421.2	84.9	396%
PAT (% of GBR)	3.0%	1.9%	110 bps	3.4%	1.9%	150 bps
PAT Margins (% of Adj. revenue)	26.9%	24.4%	250 bps	28.1%	23.3%	480 bps
Air Segments* (Nos)	18,63,249	7,35,305	153%	25,79,767	8,93,400	189%
Hotel Nights (Nos)	52,185	4,919	961%	68,609	5,378	1,176%

Commenting on the company's exceptional performance, Rikant Pittie, Co-Founder, EaseMyTrip said, "Being India's 2nd largest online travel platform, we continue to deliver exceptional performance and generate greater value for our investors, shareholders and customers. Apart from the air segment, the performance across the businesses such as hotels, bus, trains, holidays is exceptional. This growth is the direct result of our persistent efforts to innovate and build an efficient infrastructure to serve our customers better.

This growth also represents a strong recovery of India's travel sector that was severely affected due to the pandemic. We are now extremely bullish about the strong pent-up demand in the travel industry. We will continue to strengthen on all fronts and are confident that our continued focus on financial and operational efficiency will help us to achieve sustainable business growth in the coming quarters as well."

The company remains extremely optimistic about the future as it will continuously strengthen its lean infrastructure and efficient operations. Further, EaseMyTrip aims for its first-ever acquisition- Traviate which is India's first B2B travel marketplace. The company has also expanded its international footprint to six countries- the Philippines, Singapore, Thailand, the UAE, the UK, and the USA. Therefore, EaseMyTrip will continue to create long-term sustainable value for its customers, partners, and investors.

EaseMyTrip is one of the very few e-commerce platforms in the world that bootstrapped itself to the IPO. In the last 13 years of its existence, EaseMyTrip has never raised capital from any external sources and has grown market-share via profits and internal accruals. EaseMyTrip is also the fastest-growing travel portal between FY18 to FY20 based on Gross Booking Revenue. The company, which has been profitable since inception, provides its customers with the option of zero convenience fees* during ticket booking.

About EaseMyTrip

EaseMyTrip (a public listed company at NSE and BSE) is India's second-largest online travel platform in terms of air ticket bookings, based on the Crisil Report-Assessment of the OTA Industry in India, February 2021. Further, growing at a CAGR of nearly 50%, it is one of the fastest-growing internet companies. Bootstrapped and profitable since its inception, EaseMyTrip offers 'End to End' travel solutions including air tickets, hotels and holiday packages, rail & bus tickets as well as ancillary value-added services. EaseMyTrip offers its users the option of zero-convenience fees* during bookings. EaseMyTrip provides its users with access to more than 400 international and domestic airlines, over 1 million hotels as well as train/bus tickets and taxi rentals for major cities in India.

Founded in 2008, EaseMyTrip has offices across various Indian cities, including Noida, Bengaluru, and Mumbai. Its international offices (as subsidiary companies) are in the Philippines, Singapore, Thailand, the UAE, the UK, and the USA.

For further information, contact

Himank Tripathi	Akash Varghese
himank@easemytrip.com	akash@torquemail.com
+91 9560311551	+91 9702013458

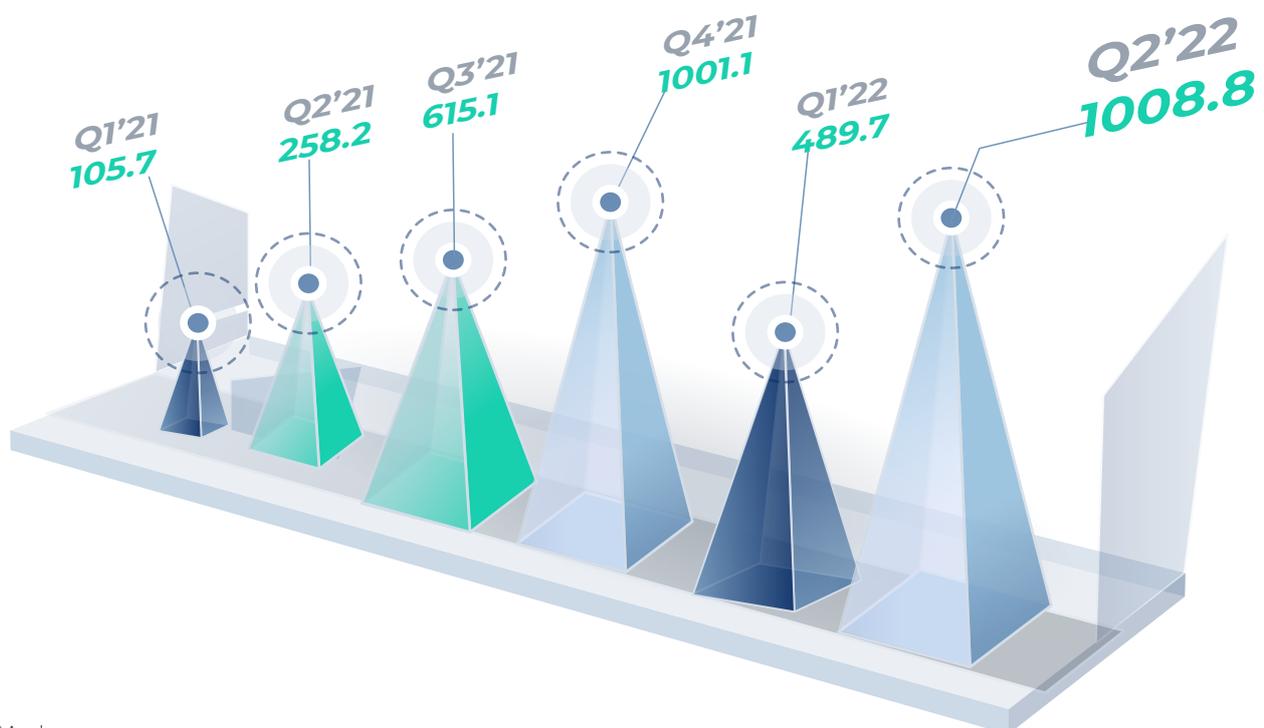


Sustainable Performance, Delivered.

Our journey began, when we realised that the customers were settling for ordinary experiences, while booking tickets online. Hidden costs and paying convenience fees for booking tickets were considered business as usual. In a world where most of the internet companies continue to raise multiple rounds of funds, we remained bootstrapped and continued to grow our market share via profits and internal accruals. We emphasized building an efficient infrastructure basis cutting-edge technology to increase our operational efficiency. We changed the game by introducing initiatives such as a hassle-free booking experience, **zero convenience fee*** and 100% refund due to **medical reasons***.

In March 2021, we were successfully listed on **BSE/NSE** as we continue to persist, innovate, and manage to deliver an exceptional performance as we continued to remain profitable during the pandemic. We will continue to grow by creating long-term sustainable value for our customers, partners, and investors.

Adjusted Revenue (In INR million)





Recent milestones achieved by the company

Acquisition of Traviate

- The first-ever acquisition; will add a new revenue stream and enable EaseMyTrip to do B2B hotel and holiday transactions.

- A 100% technology-driven platform, Traviate lists more than 1.2 million hotels and has enabled more than 2 Lakh transactions to date.

International Expansion

- Expanded our international presence to Philippines, Thailand, and the USA.

- Anticipating a huge pent-up global demand for the travel and tourism sector in the coming months

Partnership with SpiceJet

- SpiceHolidays- the newly launched holiday vertical of SpiceJet is exclusively powered by EaseMyTrip.

- Will strengthen its offerings in the holiday segment.

Dubai Expo partnership

- Will promote Dubai Expo 2020 amongst the various spectrums along with FICCI for the next six months.

- As a part of this partnership, EaseMyTrip will also undertake various online and offline initiatives to promote the event in India.

Full-Refund due to medical reasons*

- Launched an industry-first, free of charge, full refund medical policy through which customers can claim a complete refund on domestic air ticket cancellations caused due to medical emergencies.

Special Airfare-Discount on Waitlisted Train-Ticket

- Offers discounted air tickets of up to 50% to users with waitlisted train tickets.

- Eases financial woes associated with last-minute flights and strengthening travel sentiments.

USD 10 Million Agreement with Travelport

- Renewed agreement with InterGlobe Technology Quotient to provide seamless access to ITQ's travel commerce platform – Travelport (IG).